

59th Annual Meeting Minutes March 21, 2015 • Horizons Conference Center 6200 State St., Saginaw, MI

CHAIRMAN'S WELCOME

The meeting came to order with Catholic Federal Credit Union's Chairman of the Board, Robert J. Looby, welcoming all members, staff and guests to the 59th Annual Meeting.

MEMORIAL PRAYER

Robert J. Looby

PLEDGE OF ALLEGIANCE

Robert J. Looby

MISSION STATEMENT

Robert J. Looby led the attendees in the reading of the CFCU mission statement.

INTRODUCTION OF OFFICERS

Robert J. Looby introduced the Board members, C. Patrick Kaltenbach, Secretary; David Beyerlein, Treasurer; Catherine Ryan, Director; and Alan Watson, both director and President/CEO. Jerd Clayton, Vice Chair and Darwin Shreve, Director were both unable to attend. He also introduced the Supervisory Committee members in attendance: Janet Lichon and Ken Groya, adding that Honorable Joseph DeFrancesco, Lee R. Scheib, and José Salinas were all unable to attend.

CHAIRMAN'S REPORT

Looby was excited to announce that next year we will be celebrating our 60th annual meeting for CFCU. Looby shared that CFCU has had a successful year in earnings and audits. He noted that we have good leaders with our executive board, supervisory, management, and staff. He questioned how smaller credit unions can exist with the increases in regulatory and compliance costs; many credit unions are merging into larger organizations. Looby thanked all of the members in attendance and stated that we have money to lend.

CEO'S REPORT

President & CEO, Alan P. Watson welcomed all members, guests, committee members and employees. He also thanked the board of directors and all committee members for their time, commitment and support throughout 2014. Watson recognized the various committees: Asset Liability Management, Monsignor Forbes Scholarship Trustees, Community Relations, and the Today and Tomorrow (TAT) Committee. Watson then introduced management staff: Thomas Zirkle, Chief Operating Officer; Ann Rechsteiner; Chief Financial Officer; Bridget Staffileno, VP of Development and Community Relations; Mindy Wolpert, VP of Loans/ Member services; Bethany Dutcher, VP of Marketing; Marilyn Nevarez-Deisler, VP of Member Representative Operations; Amy Mikolaiczik, VP of Systems & Development; Tiffany DeGarmo, VP of Risk Management & Compliance; and Gina Kellogg, VP of Human Resources. Additionally, Watson thanked all CFCU staff for their contributions.

Watson announced the 4th Annual Deborah L. Frisch Employee of the Year Award, which was established in memory of Deb's 36 years of service and awarded to one employee that has displayed outstanding work performance, service to the membership and dedication to the credit union goals. The recipient of the 2014 Deborah L. Frisch Employee of the Year Award was Kristina Morse, Senior Information Systems Analyst.

Watson stated that there is plenty of good news to report. He shared the excitement of the NCUA approving the request to amend the field of membership to add St. Mary's of Michigan employees and families. He added that

the NCUA stopped making large assessments for corporate credit union stabilization costs, noting that it was reflected in the financials. He stated that all regulatory exams and audits were completed successfully, and all member information has remained secure. Standards and measures of security are continuously being enhanced and tested. Watson also noted that housing prices have begun to move which will help the credit union's lending program.

Watson discussed that the future will bring challenges for the industry and within our membership. He stressed the importance of creating value to our members. He referenced upcoming changes to the credit union such as mobile wallet, a new home banking, remote deposit capture, and EMV chips in new Visa cards.

Watson briefly highlighted the numerous sponsorships and community involvement CFCU has taken part in, which included 800+ service hours by staff at events. CFCU is also a founding member of Impact Saginaw, a partnership of area credit unions that sponsors multiple free events for children who may not otherwise have the opportunity to participate. Along with many other events, Watson specifically mentioned the youth events at Saginaw Valley State University, Diocesan events, the St. Mary's BEE Healthy Race & Expo, Go the Extra Mile for Covenant Kids Race, St. Patrick's Day Races in Bay City, and the Johnny Burke Foundation events. Watson offered his thanks to all members for their continued support in the community.

BOARD ELECTION

Watson stated that there were three directors up for re-election for a three year term, Robert Looby, Patrick Kaltenbach, and Jerd Clayton. Catherine Looby made a motion from the floor to approve the nominations and Marilyn Nevarez-Deisler seconded the motion. The motion passed unanimously.

TREASURER'S REPORT

Beyerlein presented the 2014 Treasurer's Report. Total Deposits were up \$4.2 million, an approximate 1.3% increase from this time in 2014. He noted that we are always looking for three things: new members, new deposits, and new loans. Beyerlein stated that CFCU has a very low percentage rate of loan losses compared to many of our peers. Loans were up about \$3 million compared to 2013. He highlighted that CFCU has about \$36 million in Equity which is about 11% of CFCU's assets. He discussed the challenges with Net Operating Income; in 2013 it was about \$1.5 million and 2014 was about \$970,000; competitive interest rates have provided a challenging environment for the credit union. Beyerlein stated that Raddon Financial Group, a company that rates credit unions, reports that

CFCU remains a great value to our membership with an annual give back of \$1.2 million, exceeding the credit union average for give back rates. The Treasurer's Report was accepted as presented.

MINUTES OF THE 58TH ANNUAL MEETING

Looby brought the attendees' attention to the 58th Annual Meeting Minutes as shown inside their program. Marilyn Nevarez-Deisler made a motion from the floor to approve the minutes from the last annual meeting and Joseph Murawski seconded the motion. The motion passed unanimously.

SUPERVISORY COMMITTEE REPORT

Looby presented the Supervisory Committee Report. The report was accepted as presented.

MONSIGNOR FORBES SCHOLARSHIP TRUST FUND REPORT

Bridget Staffileno presented that the Monsignor Forbes Scholarship Trust Fund Report. The Fund was established in 1982 and named to honor the late Msgr. Eugene A. Forbes, who firmly believed that all young adults should have the opportunity to receive a secondary education. Monsignor Forbes was extremely passionate and committed to this cause until his passing in 2003. Since its inception the trustees have reviewed and granted more than 3,300 scholarships totaling over \$1.5 million. There has been a steady increase in the number of applications through the years due to the struggling economy and rising costs of college tuition. In 2014, 281 scholarships were awarded totaling \$120,000.

OLD BUSINESS

No old business came before the board.

NEW BUSINESS

No new business came before the board.

The 59th Catholic Federal Credit Union Annual Meeting adjourned at 5:23 p.m. after a motion by Joan Kruske from the floor and a second by Joseph Murawski. The motion passed unanimously.





busy and productive 2015. This volunteer committee meets monthly to complete a variety of audit and review functions. During these meetings the committee has the opportunity to meet with various management staff to review financials, loans, and compliance-related material.

During 2015 the committee reviewed approximately 3,000 approved loans totaling \$36 million, and 700 denied loans totaling \$4.6 million. The committee also carefully reviewed charged-off loans; accounting reports, teller cash count reports and loan delinquency reports.

The committee also meets with the external auditor, Rehmann, on a quarterly basis. The auditor discusses their findings of operational procedures regarding CFCU services, such as checking and savings accounts, and loan applications. These audits continue to improve our operation results. Additionally, a committee member is in attendance at each monthly board meeting.

The members of the Supervisory Committee include, Lee R. Scheib, Joseph DeFrancesco, Janet Lichon, José Salinas and Kenneth Groya. The committee members also periodically attend educational seminars to help fulfill their duty of staying educated on the basic functions of the Supervisory Committee as it relates to the credit union.

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Treasurer's Report

For Years Ending December 31, 2015 & 2014

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Assets	2015	2014
Cash	\$23,310,458	\$12,971,450
Investments	94,021,209	91,865,851
Loans, Net of Allowance for Loan Losses	206,287,982	206,467,213
NCUSIF Deposit	2,896,705	2,880,262
Other Assets	10,441,804	11,754,091
TOTAL ASSETS	\$336,958,158	\$325,938,867
Liabilities		
Accrued Dividends & Other Liabilities	\$1,153,173	\$1,250,951
Total Shares & Deposits	298,814,554	288,657,809
TOTAL LIABILITIES	\$299,967,727	\$289,908,760
Equity		
Undivided Earnings & Other Reserves	\$31,570,282	\$30,609,958
Regular Reserves	5,420,149	5,420,149
TOTAL EQUITY	. \$36,990,431	\$36,030,107
TOTAL LIABILITIES, SHARES, AND EQUITY	\$336,958,158	\$325,938,867
Interest Income		
Interest on Loans	\$8,686,790	\$8,653,667
Income from Investments	1,412,761	1,503,478
TOTAL INTEREST INCOME	\$10,099,551	\$10,157,145
Interest Expense		
Dividends on Shares	\$817,721	\$918,416
Interest on Borrowed Money	0	0
TOTAL DIVIDEND / INTEREST EXPENSE	\$817,721	\$918,416
Net Interest Income	\$9,281,830	\$9,238,729
Provision for Loan Loss	448,542	559,261
NET INTEREST INCOME AFTER PROVISION	\$8,833,288	\$8,679,468
TOTAL NON-INTEREST INCOME	\$1,834,961	\$2,097,472
Non-Interest Expenses		
Employee Compensation & Benefits	\$4,498,871	\$4,559,539
Office Occupancy Expense	862,023	840,808
Office Operations Expense	2,299,877	2,215,184
Educational & Promotional Expense	640,290	811,743
Miscellaneous Operating Expenses	1,406,731	1,377,527
TOTAL NON-INTEREST EXPENSES	\$9,707,792	\$9,804,801
NET INCOME	\$960,457	\$972,139
Statistics		
Number of Members at Year End	26,943	27,111
Number of Borrowers	11,769	11,534
Dollars Loaned to Members During the Year	50,439,003	60,262,488
Dollars Loaned to Members Since Organization	1,437,796,363	1,387,357,360

Respectfully submitted,

David A. Beyerlein Treasurer

Board of Directors



Robert J. Looby CHAIRMAN



Jerd A. Clayton VICE-CHAIR



C. Patrick Kaltenbach SECRETARY



David A. Beyerlein **TREASURER**



Catherine B. Ryan DIRECTOR



Matthew Starke DIRECTOR



Alan Watson **DIRECTOR & CREDIT UNION** PRESIDENT/CEO

Catholic Federal Credit Union Employees

MANAGEMENT



Thomas 7irkle CHIEF OPERATING OFFICER



Ann Rechsteiner CHIEF FINANCIAL



Bridget Staffileno VP DEVELOPMENT & COMMUNITY RELATIONS



Gina Kellogg VP HUMAN RESOURCES



Mindy Wolpert VP LOANS / MEMBER



Bethany Dutcher VP MARKETING



Marilyn Nevarez-Deisler VP MEMBER REP. **OPERATIONS**



Tiffany Watkins VP RISK MANAGEMENT & COMPLIANCE



Amy Mikolaiczik SYSTEMS & DEVELOPMENT

BRANCH MANAGERS & SUPERVISORS

Victoria Hill CASS AVE **BRANCH MGR**

Laura Stein ESSEXVILLE **BRANCH MGR**

Kristy Fila EUCLID AVE BRANCH MGR.

WASHINGTON AVE.

Yvonne Metiva BRANCH MGR

Kelly Prast

Leslie Fall VASSAR **BRANCH MGR**

Enid Engel MEMBER REP. CONTROLLER / ACCOUNTING SUPERVISOR

Maryann Schaffer

Misty McQuaid MEMBER CONTACT CENTER SUPERVISOR

Ann Lagalo LOANS / MEMBER SERVICE SUPERVISOR Wendy Gleason LOAN SYSTEMS COORDINATOR

Jeanne Lawrence MEMBER SOLUTIONS SUPERVISOR

SUPERVISOR

SUPERVISOR

Adam Pelc MEMBER EXPERIENCE ADVOCATE

STAFF

Melissa Baker JulieAnne Benard Amy Benkert Tiffany Blossey Oona Brown **Andrew Butts** Marsha Caylor Monica Corriveau **Sherry Crofoot** Allison DePesa Melissa Egeler

Flinor Fhlert

Melissa Felton Marcia Flores Marsha Frank Chelsea Grueber Susan Hale Rachel Hart Amy Heitz Karen Holden Meaghann Janze Nadine Kapka Rachel Kennedy Karen Knippel

Mallory Kosiara Matthew Kowalski Rachael Krenz Moriah Krzyminski Peggy LaDouce Amanda Lagalo Megan Lee Taylor Lewinski Nicole Little Pam Lovay Kate Luttenberger Jeffrey Maul

Maggie McGee Penny Mitchell Kristina Morse Mary Myczkowiak Jeff Nellett Theresa Nelson Yvette Nevarez Elena Neyman Heather O'Farrell Patti O'Neil Elizabeth Orange Adam Pelc

Alicia Petricevic Katrina Pfahl Sandra Quinnan Jesse Robarge Abby Rogner Sara Schram Julie Schwind Jodi Smith **Sharon Smith** Frana Sommer Kaleigh Spaetzel Pam Stark

Delina Stiger Rebecca Swanson Karena Thomas Julie Thornton Lisa Ulicki Courtney Walter Kimberly Watkins Byron Weber Debbie Weisenberger Virginia Whelton Barbara Withrow Kathy Wizner

COMMITTEE VOLUNTEERS

ASSET & LIABILITY Debra Lutz

MSGR FORBES SCHOLARSHIP José Salinas

SUPERVISORY Joseph DeFrancesco Kenneth Groya Janet Lichon José Salinas Lee R. Scheib

T.A.T. Donald Belisle Rosemary Borchers Nathalie Dixon Mary Lou Feldotte Marge Harris

T.A.T. Joan Kish Carolyn Kujawa Theresa May Kay Voelker John Whelton Willy Littlefield-Wolpert



6180 State Street • Saginaw, MI 48603 1002 S. Washington Ave. • Saginaw, MI 48601 1504 Cass Avenue • Bay City, MI 48708 915 South Euclid • Bay City, MI 48706 3015 Center Avenue • Essexville, MI 48732 334 Division Street • Vassar, MI 48768 Telephone • 989.799.8744 • 800.798.2328 Express Telephone • 989.799.8813 • 800.475.2338